



Agri-finance Advisor - Africa

Financial Access Consulting Services (FACS) is looking for a number of highly qualified Agri-finance Advisors to originate, lead and support our rural finance projects in Africa.

Who are we?

FACS (www.facsglobal.com) designs and delivers solutions to enable financial institutions to develop scalable rural investment portfolios and accelerate rural financial inclusion. Through a unique analytic and data-led approach, in combination with our deep Agri-sector knowledge and operational banking experience, we improve access to affordable finance for smallholder farmers and small rural enterprises at scale. We design, develop, and structure tailored rural investment cases, intermediating between rural borrowers, Agri supply chain partners, and financial services providers.

FACS offers its advisory services in conjunction with affordable financial technology through our digital credit services platform LendXS (www.lendxs.com), thereby aiming to improve the operational efficiency, productivity, and credit risk of rural lenders. Meeting the increasing needs of financial institutions to mitigate the impact of climate risk on their lending portfolios we have recently expanded, in close partnership with CGIAR/CIAT, our credit risk assessment services with LendXS Climate, a dedicated credit scoring tool that assesses and quantifies the impact of climate risk (drought, temperature change, flooding, other) on the income and cash flows of smallholder farmers.

FACS is a social enterprise and is part of the Financial Access group, the ex-ING Bank emerging markets financial sector advisory business taken private by management. FACS operates from its Head Office in Amsterdam and has operations in Kenya, Ghana, and Cote d'Ivoire. FACS has successfully completed more than 300 assignments in 45 countries since 1991.

Your role

- Design, develop, and execute rural and Agri-finance investment advisory assignments for banks, microfinance institutions, impact investors, NGOs, and private companies in Africa.
- Perform financial sector and value chain analyses and design financial structures and impact investment, risk management, and financial inclusion solutions for FACS clients and partners.
- Where needed, support new business origination and the development of follow-on project advisory proposals for FACS.
- Project management and reporting, including managing junior consultants and relevant stakeholders.
- Develop and lead training and capacity development initiatives and workshops for projects and clients.

- Join FACS knowledge-sharing initiatives.

What we need from you

- A Master's Degree in Economics, Business or Finance.
- At least 5 years of work experience in development finance, microfinance, Agri finance, agribusiness, financial consulting, and/or impact investment advisory.
- Work experience in Africa and experience with project and stakeholder management.
- Preferably based in East or West Africa.
- Strong analytical skills, preferably evidenced by a recognized certification in financial analysis.
- Team player with an open mind and excellent interpersonal and intercultural skills.
- Fluency in English and/or French.
- Flexible, energetic, hands-on, and self-motivated.
- Willingness to travel.
- Work experience with fintech or Ag-tech digital solutions is a plus.

What we offer to you

- Market-based Euro or US\$-based consulting services compensation.
- Team-focused, international, and collaborative work environment.
- Dynamic and impactful advisory assignments with reputed clients.
- Opportunities for a full-time position and international career advancement.
- Opportunity to learn and travel.

If interested, please send your CV and motivation letter in English to us at our email id info@financialxs.com.