

## Agrifinance Consultant West Africa

Financial Access Consulting Services (FACS) is looking for an Agrifinance Consultant in West Africa to be based in the West Africa countries. (**Ghana, Nigeria, Senegal, and Ivory Coast** in particular)

### About the company

FACS ([www.facsglobal.com](http://www.facsglobal.com)) designs and delivers solutions to accelerate financial inclusion at scale in rural markets in Africa and Southeast Asia. We use our data-driven analytics, agrisector knowledge and operational banking experience to develop less risky, scalable and sustainable farmer financing models and customized investment opportunities for banks, microfinance institutions and (impact) investors, at lower cost.

FACS is part of the Financial Access group, the ex-ING Bank emerging markets financial sector advisory business taken private by management. FACS operates from its Head Office in Amsterdam and has operations in East Africa (Kenya and Uganda) and Indonesia. Combined with its ING track record, FACS has successfully completed more than 300 assignments in 45 countries since 1991.

In 2019 FACS has developed LendXS ([www.lendxs.com](http://www.lendxs.com)), a fintech platform for financial institutions enabling them to lend to smallholder farmers at lower cost and reduced risk through the use of digital data collection and the deployment of credit workflow management and credit scoring tools.

### Scope of work

- Develop and execute agrifinance and impact investment advisory and training assignments for banks, microfinance institutions, impact investors, NGOs, private companies in West Africa
- Perform financial sector and value chain analyses and design financial structures and impact investment, risk management and financial inclusion solutions for FACS clients and partner companies.
- Project coordination and reporting, including managing external consultants, relationships with FACS partner firms and relevant stakeholders
- Join industry events, webinars and develop a relevant business contact network for FACS in Africa
- Support proposal writing, submission process, and pre project implementation
- Conduct research on agri value chain in West Africa

### Qualifications and experience

- MBA or Master's Degree in Economics or Finance

- 5-7 years of work experience in international business, banking, financial consulting, investment or financial analysis
- Work experience in Africa and experience with project and stakeholder management
- Experience with agrifinance and fintech strongly preferred
- Strong analytical skills
- Teamplayer with excellent interpersonal skills
- Fluency in English (Ability to speak French is an advantage)
- Flexible, energetic, hands-on and self-motivated
- Willingness to travel

### The offer

- Market-based compensation
- Stimulating, dynamic and international work environment
- Opportunities for international career advancement

If interested, please send your CV and motivation letter in English to our email, [info@financialxs.com](mailto:info@financialxs.com).