

Agrifinance Advisor AFRICA

Financial Access Consulting Services (FACS) is looking for an Agrifinance Advisor at our regional office in Nairobi.

About the company

FACS (www.facsglobal.com) designs and delivers solutions to accelerate financial inclusion at scale in rural markets in Africa and Southeast Asia. We use our data-driven analytics, agrisector knowledge and operational banking experience to develop less risky, scalable and sustainable farmer financing models and customized investment opportunities for banks, microfinance institutions and (impact) investors, at lower cost.

FACS is part of the Financial Access group, the ex-ING Bank emerging markets financial sector advisory business taken private by management. FACS operates from its Head Office in Amsterdam and has operations in East Africa (Kenya and Uganda) and Indonesia. Combined with its ING track record, FACS has successfully completed more than 300 assignments in 45 countries since 1991.

In 2019 FACS has developed LendXS (www.lendxs.com), a fintech platform for financial institutions enabling them to lend to smallholder farmers at lower cost and reduced risk through the use of digital data collection and the deployment of credit workflow management and credit scoring tools.

Job description

- Develop and execute agrifinance and impact investment advisory assignments for banks, microfinance institutions, impact investors, NGOs and private companies in Africa
- Perform financial sector and value chain analyses and design financial structures and impact investment, risk management and financial inclusion solutions for FACS clients
- Support business development and advisory proposals for FACS and LendXS and develop a business pipeline
- Project coordination and reporting, including managing external consultants and relevant stakeholders
- Coach junior analysts in Nairobi office
- Join industry events, webinars and develop a relevant business contact network for FACS and LendXS in Africa

Qualifications and experience

- MBA or Master's Degree in Economics or Finance
- 5-7 years of work experience in international business, banking, financial consulting, investment or financial analysis
- Work experience in Africa and experience with project and stakeholder management
- Experience with agrifinance and fintech strongly preferred
- Strong analytical skills
- Teamplayer with excellent interpersonal skills
- Fluency in English
- Flexible, energetic, hands-on and self-motivated
- Willingness to travel

The offer

- Market-based compensation
- Stimulating, dynamic and international work environment
- Opportunities for international career advancement

If interested, please send your CV and motivation letter in English to Dennis Ayi dennis.ayi@financialxs.com.